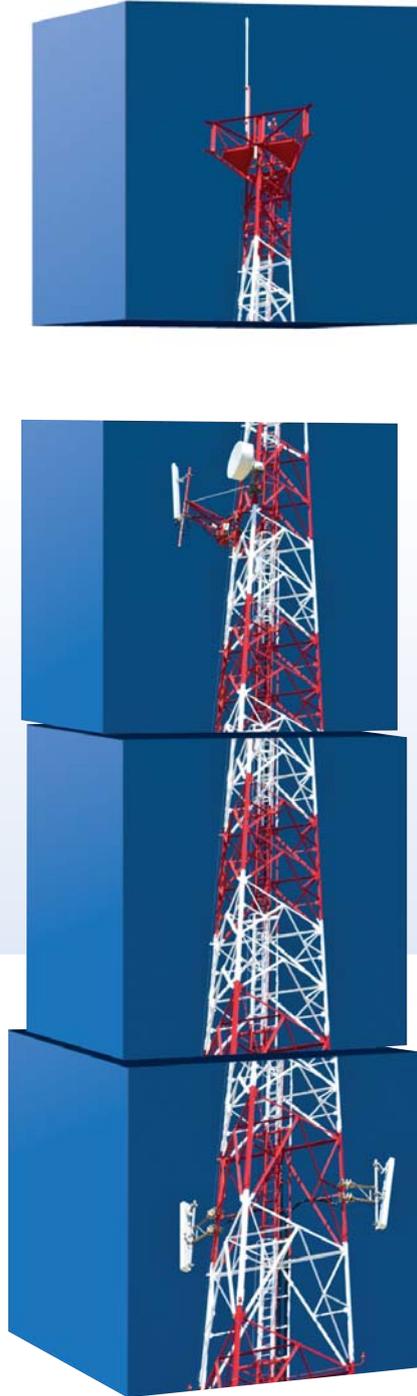


THE EXPERTS IN COMMERCIAL WIRELESS EQUIPMENT AND LOGISTICS SERVICES



HUTTON
...your wireless product experts

The Premier Provider of Wireless Communications

Hutton Communications, Inc. headquartered in Dallas, Texas, is a premier distributor of commercial wireless communications and related equipment. For almost 50 years, Hutton has served cellular and radio communications dealers, wireless communications carriers, and self-maintained end users of communications systems. In addition, as a distributor of approximately 100 product lines, Hutton provides its customers power systems solutions for emergency backup, alternative energy sources, and out-of-grid power requirements.

With experienced sales teams, strong technical expertise, and rapid deployment, Hutton provides local support and timely delivery to customer locations.

Unmatched Menu of Wireless Services

Hutton's nationwide logistical footprint—more than nine warehouses from coast to coast—serves as the foundation of Hutton's success in the wireless industry. Hutton offers access to the products and components required to configure customers' tailor-made wireless solutions. From product procurement to network planning, training, site kitting, configuration, testing and final mile delivery, Hutton boasts a menu of services that is *unmatched* in the commercial wireless communications distribution industry.

Strategically Located In:

- Atlanta
- Calgary
- Chicago
- Dallas (2 Locations)
- Los Angeles
- Montreal
- Newark
- Seattle
- Toronto



Market Segments



Enterprise

Hutton's Enterprise segment provides complete wireless broadband solutions to value-added resellers who sell to target vertical markets such as:

- Healthcare
- Education
- Municipalities
- Utilities
- Service providers
- Security and surveillance providers

With a comprehensive product offering and a nationwide logistics footprint, Hutton provides everything enterprise customers need, exactly when and where they need it. Hutton maintains an extensive product inventory to meet wireless network requirements, including:

- PtP and PtMP radios, operating in licensed and license-exempt frequency bands
- Install accessories (antennas, lightning arrestors, and cabling)
- Network access devices
- Towers and site infrastructure equipment
- Power systems
- Terminated and bulk fiber

In addition to product distribution expertise, Hutton provides pre-sales technical support including network design, product selection, and product training. Hutton's knowledgeable and accessible engineering team directs reseller and VARs from concept to installation, thus providing complete turnkey solutions to end users.



Dealer

Hutton Communications has served Land Mobile Radio Dealers for over 30 years and as new radio technologies emerge, Hutton's Dealer segment continues to support Two Way Dealers by providing the products and services required to design, build, and integrate updated radio systems for their operators. With nine locations in the US, Hutton is the only LMR distributor boasting a strong, national warehouse and logistics presence.

With an experienced sales and engineering staff, Hutton partners with LMR dealers to support the growth of emerging technologies in Public Safety, Commercial Wireless, and Broadcast markets. Hutton's value-added benefits include superior microwave, DAS, and power systems engineering; custom cabinet solutions, and site kitting. From microwave backhaul to neutral host DAS, Hutton is your single source to build reliable, advanced radio networks that exceed industry requirements well into the future.

Hutton delivers superior solutions for the following:

Traditional Land Mobile Radio

Antenna systems, amplifiers, filter products, and mobile accessories

Wireless Broadband Systems

Pre-sales engineering and design support for point-to-point, multi-point backhaul for public safety, IP networks, and video surveillance

In-Building Wireless and Distributed Antenna Systems (DAS)

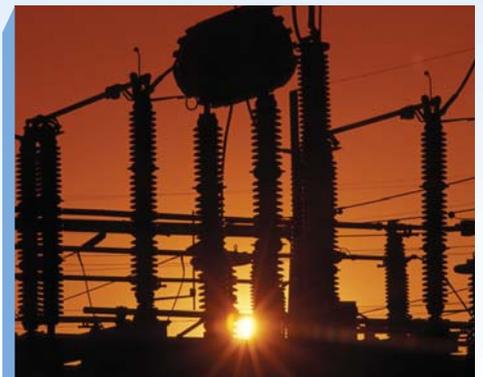
Design services and technical training for public safety and neutral-host DAS solutions

Power Systems

Design and configuration of UPS and battery backup systems for multiple applications

Towers and Site Hardware

Pre-sales configuration of custom and stocked towers – guyed, self-supporting, and monopoles



Industrial

By providing a broad range of products and unparalleled supply chain expertise, Hutton's Industrial segment meets the needs of the oil and gas, railroad, utilities, and industrial integrator markets. Hutton's vast network of warehouses supports all project sizes—from daily operational requirements to high turnaround deployments. Hutton provides the flexibility required to partner with manufacturers, installers, and technical teams to ensure that end user requirements are met.

Working with leading manufacturers to provide customers the highest quality and most innovative products available, Hutton offers:

- Base station infrastructure
- Wayside communications equipment
- Onboard components and communications equipment
- Smart grid solutions
- Fiber solutions
- Substation infrastructure
- Microwave backhaul
- SCADA systems and cellular routers
- Next-generation oil field solutions

Hutton's Industrial sales team provides exceptional product expertise that supports supply chain needs as well as unparalleled engineering support, technical resources, and unmatched customer service.



Government

Hutton's Government segment manages critical communication needs for all federal, state and local agencies, educational facilities, and prime government integrators and resellers.

From mission-critical military communications, to public safety and integrated wireless networks, Hutton provides the optimum resources for secure and reliable network solutions, within budget and on time.

For Federal and prime integrator channels, Hutton offers GSA Schedule 70, blanket purchase orders or agreements (BPOs/BPAs), and may assist in your contract quotas for small business requirements. Hutton also provides local contractors for client site survey and complete turnkey needs.

At state, local, and municipal levels, Hutton offers WSCA, GSA, BPOs/BPAs, and may oversee and manage through local contractors, all customer site survey and turnkey needs.

Hutton is a valuable partner at the forefront of customer planning for contract and bid opportunities and RFIs/RFPs/RFQs, providing exceptional resources. Contact Hutton today at Government@huttoncom.com. To speak with a dedicated (VIP) team member, please call 866-241-1792.



Contract #02702



Tower Contractor and Carrier and Logistics Services

Hutton's Tower Contractor and Carrier segment provides value to the wireless market by forging strong supplier relationships. A national distributor, Hutton offers exceptional solutions and immediate customer response. Hutton's warehouses forward-deploy heavy freight products to regional markets, resulting in quick response to local customer requirements.

Hutton's converged services model includes:

- Distribution – product procurement and materials management
- Third-party logistics – warehousing, inventory management, site kitting, and final-mile delivery
- Timely deployment
- Unique bundled products
- SiteMACS™ project management tool
- Economical solutions with less customer expense

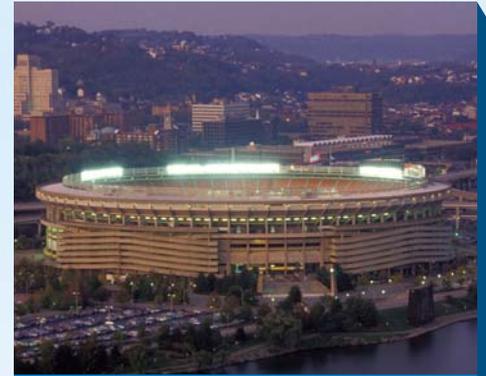
Tower contractors perform wireless installations for carriers and markets such as government, municipalities, and railroads and enjoy these benefits from Hutton:

- Strong relationships with key industry manufacturers
- Regional customer pickup locations, allowing quick product access to heavy freight and other products

Carriers manage massive public networks that provide round-the-clock signals, allowing wireless devices to operate.

This group services national and regional carriers that provide immediate access to products. Hutton offers carriers:

- Vast national footprint/warehouse network
- Materials management expertise and purchasing consolidation
- SiteMACS™ project management tool
- Microwave backhaul engineering expertise



Distributed Antenna Systems (DAS) Solutions

Hutton provides exceptional support of industry-leading distributed antenna systems products. Through its Distributed Antenna Systems (DAS) segment, Hutton offers products ranging from small-scale repeater systems to large multi-carrier applications. By supplying quality equipment for both commercial carrier requirements and public safety enhancements, and possessing a knowledgeable team that truly understands customer needs, Hutton continues to be the leading distributor of DAS products.

From small facilities to large venues such as airports, stadiums, hospitals, hotels, and convention centers, Hutton offers carrier-class solutions. Hutton engineers provide extensive and detailed technical expertise to help support and educate Hutton customers. Hutton's dynamic supply logistics organization allows customers to achieve timely installations to their end users.

Hutton offers these DAS benefits:

- A stocking program with key DAS OEM partners
- Bundling of materials for complete project shipment
- Staging of materials at regionally located warehouses for timely and cost-effective project deliveries
- Training and education, product recommendations, design assistance, and BOM development or review

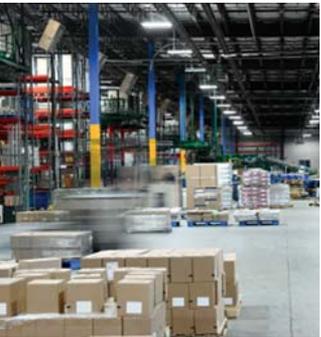
The DAS market continues to expand due to ongoing requirements for both coverage and capacity. These needs are driven by the ever-increasing demands for high-data traffic, as well as ordinances requiring ubiquitous coverage of public safety communications. As the leading distributor of DAS solutions, Hutton is positioned to meet the needs and the future growth of the DAS industry.

Wireless Communication Solutions When Customers Need Them

Where Hutton Serves its Customers: Vast North

American Footprint

The Hutton philosophy is to be local—that is, easily accessible to customer locations. Hutton maintains warehouse operations in nine strategic locations across the United States and Canada, with field sales teams scattered throughout North America.



What Hutton Distributes: An Extensive Product Offering

Hutton provides convenience and reduces customer procurement costs by providing a one-stop resource for a wide range of wireless products and systems from more than 100 premier manufacturers.

How Hutton Adds Value: Streamlined Distribution Services

At Hutton, the benefit of distribution encompasses much more than just moving products from point A to point B. Customers rely on Hutton for the many value-added services that effectively tailor Hutton's capabilities to customer requirements; thus, saving time, money, and effort.

Today's communications customers face numerous business challenges. As a result, Hutton understands the obstacles associated with network infrastructure deployment. By designing and implementing custom, outsourced solutions, Hutton successfully meets its customers' network deployment needs. And, the result is managed, end-to-end supply chain solutions at the overall lowest total cost with the highest possible performance quality.

Who Hutton is: Wireless Communication Product Experts

Hutton provides numerous communication services across all vertical markets and offers its customers a complete outsourced solution. Hutton's hard-earned reputation has made the company a leader in the wireless infrastructure industry.

Hutton is great people with the ideas, knowledge, enthusiasm, and commitment to do whatever it takes to ensure customer success.

Contact a Hutton representative today, or order at www.huttononline.com.

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